

MOBILE

Installation Technologies

Biography

MOBILE has completed in excess of 500,000 mobility installations nationwide over our 18 years. We deliver fleet deployments ranging from 15 units to 35,000 units. Our team has experience with all fleet technology solutions, verticals and extensive experience with all fleet types. Our PEOPLE are the reason for our success and reputation; industry leading technicians led by an experienced project management team providing scale for projects of all sizes and scopes in the mobile fleet solutions business—we deploy the manpower to meet your timeline. Our PEOPLE deliver outstanding quality and results.

A sample of recent deployments of various scale: In 2015 our experienced project management team completed a 1400 unit, two solution deployment for DC OUC (police, fire, and ambulance for Washington DC-MDT mounts and mobile routers), a 2200 unit MDT refresh and mobile gateway installation project for Florida Highway Patrol, two large telematics projects: a 7200 vehicle deployment for Asplundh, and 7100 units for TruGreen. We completed a deployment for Texas DOT in December installing a backup camera system in 3150 vehicles over 85 locations. This client states, “**MOBILE** gets an A++, they are professionals, the experts, and they deliver quality results”.

MOBILE services all fleets

- Commercial
- Enterprise
- Telco/Utilities
- Public Safety
- Federal/State/ Local Government
- Heavy Equipment
- Education
- Health Care

Recently completed projects also include 16,000 units for Asplundh, 9000 units for Coca Cola Refreshments, 1200 units for JCB, 150 units for Sunrise FL PD, 75 units for Pima Arizona PD, 25 units for City of Vernon CA (to provide a range of examples of our scale and our nationwide footprint). **MOBILE** enjoys a long standing partnership with hardware manufacturers, their distribution partners and end user clients.

Current Deployments highlighted by Bright House Networks, TruGreen, San Francisco Mass Transit Authority, McAllen Texas PD, Orange County (FL) Fire, Alameda County (CA) Transit, Suffolk County (VA) Fire, Michelin, American Energy and Power, Duke Energy, Energy United, Consumers Energy, Nicor, Greenville County (S.C.) Sheriff, and many others.

Why **MOBILE** Installation Technologies?

- Safety
- PEOPLE
- Quality
- Experience
- Industry Leading Technicians
- Project Management
- Logistics
- Leadership
- Scale
- Superior Results

Standard Installation Warranty for MDT mounts is 90 days. Installation workmanship issues typically reveal themselves to the end user within 30 days post deployment for active in-service fleet vehicles, if not sooner. Each vehicle installation is inspected and approved by **MOBILE** and the end user client, with official acceptance occurring with our Vehicle Completion Document.

Safety First! We deliver with safety as a top priority. **MOBILE** provides a COI that meets or exceeds industry and end user site requirements. **MOBILE** is well versed in the exceptional focus on safety practices in the fleet segment and we have internal processes to support safety first, documentation, and incident mitigation.

Our quality workmanship, low to zero failure rates, and differentiators in the mobile fleet installation space over many years have positioned **MOBILE** as the premiere installation solution and has resulted in many end users insisting on **MOBILE** when selecting a solutions or supply channel partner.

Please contact me if we can assist your project team in delivering a top quality fleet deployment project!

Dave Flower

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