



Biography

A Two-Year Snapshot

Established in 1998, **MOBILE** has completed in excess of 800,000 vehicle installations nationwide over our 20-year history.

We deliver fleet deployments ranging from 15 units to 35,000 units. Our team has experience with all fleet technology solutions, verticals and extensive experience with all fleet types. Our PEOPLE are the reason for our success and reputation...industry leading technicians led by an experienced project management team providing scale for projects of all sizes and scopes in the mobile fleet solutions business-We deploy the manpower to meet your timeline. Our PEOPLE deliver outstanding quality and results.

In 2015, our experienced project management team completed:

- a 1,400 unit, two solution deployment for The Washington, DC OUC (police, fire, and ambulance for Washington DC) installing MDT mounts, mobile routers,
- a 2,200 unit MDT refresh and mobile gateway installation project for Florida Highway Patrol;
- a 7,200 vehicle deployment for Asplundh in the southeast, northeast, and Midwest;
- a 7,100 vehicle TruGreen project nationwide;
- a complex deployment for Texas DOT in December installing a backup camera system in 3,150 vehicles over 85 locations. This client states, "**MOBILE** gets an A++, they are professionals, the experts, and they deliver quality results".

Deployments in 2016 are highlighted by Bright House Networks, TruGreen, San Francisco Mass Transit Authority, McAllen Texas PD, Orange County (FL) Fire, Alameda County (CA) Transit, Suffolk County (VA) Fire, Michelin, American Energy and Power, Ameren, Duke Energy, Energy United, Consumers Energy, Nicor, Greenville County (S.C.) Sheriff, North Carolina Highway Patrol, and many others.

MOBILE services all fleet verticals, including:

- Commercial
- Enterprise
- Telco/Utilities
- Public Safety (Police, Fire, Sheriff)
- Federal/State/Local Government
- Heavy Equipment
- Education
- Health Care

Recently completed projects also include (both large and small):

- 16,000 vehicle telematics installation for Asplundh nationwide;
- 9,000 vehicle telematics installation for Coca Cola Refreshments nationwide;
- 1,200 vehicle telematics installation for JCB;
- 150 vehicle camera installation for Sunrise FL PD;

- a 75 vehicle camera installation for Pima Arizona PD;
- 25 vehicle telematics installation for City of Vernon CA (to provide a range of examples of our scale and our nationwide footprint).

MOBILE enjoys a longstanding partnership with hardware manufacturers, their distribution partners and end-user fleet clients.

Why **MOBILE** Installation Technologies?

- Quality
- Safety
- People
- Price
- Experience
- Industry Leading Technicians
- Project Management
- Logistics
- Leadership
- Scale
- Superior Results
- Insured in all 50 states for General Liability, Garage Liability, Umbrella Liability and Workmen's Comp

Standard Installation Warranty extends for 90 days. Installation workmanship issues typically reveal themselves to the end-user within 30 days post deployment for active in-service fleet vehicles.

Each vehicle installation is inspected and approved by **MOBILE** and the end-user fleet client, with official acceptance occurring through our 3-part NCR Vehicle Completion Document form.

Safety First! We deliver with safety as a top priority. **MOBILE** provides a COI that meets or exceeds industry and end user site requirements. **MOBILE** is well versed in the exceptional focus on safety practices in the fleet segment and we have internal processes to support safety first, documentation, and incident mitigation.

Our quality workmanship, low to zero failure rates, and differentiators in the mobile fleet installation space over many years have positioned **MOBILE** as the premiere installation solution and has resulted in many end users insisting on **MOBILE** when selecting a solutions or supply channel partner.

Please feel free to contact me if you see **MOBILE** can assist your project team in delivering a superior quality fleet deployment project!

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